

## INTERNATIONAL SETTLEMENT

| Item   | Defined rate   | Minimum | Maximum |
|--|--|---------|---------|
| <b>I . EXPORTS</b>                                     |  |         |         |
| <b>1 . Receipt of overseas inward remittance</b>       |  |         |         |
| 1.1 Receipt of overseas inward remittance              | 0.05%  | 2 USD   | 100 USD |
| 1.2 Fee for returning payment orders to offshore banks | 10 USD   |         |         |
| <b>2 . Collection</b>                                  |  |         |         |
| 2.1 Processing collection/TTR documents                | 5 USD – 50 USD   |         |         |
| 2.2 Settlement of trade collection                     | 0.15% / document value   | 10 USD  | 200 USD |
| 2.3 Amendment of collection instructions upon request  | 10 USD / time  |         |         |
| 2.4 Examination of collection documents                | 5 USD / time   |         |         |
| 2.5 Cancellation of collection upon request            | 10 USD + arising cost (if any)                                 |         |         |
| <b>3 . CAD</b>   |  |         |         |
| 3.1 Processing and sending CAD documents               | 15 USD   |         |         |
| 3.2 Settlement of CAD documents                        | 0.15% / settlement value                                       | 10 USD  | 200 USD |
| 3.3 Cancellation of CAD upon request                   | 10 USD + actual cost   |         |         |
| <b>4 . Export L/Cs</b>                                 |  |         |         |
| 4.1 LC advice  |  |         |         |
| a. Directly to customers                               | 15 USD / LC  |         |         |
| b. EIB is the first advising bank                      | <b>30 USD / LC</b>   |         |         |
| c. EIB is the second advising bank                     | 10 USD + fee collectible by the first advising bank            |         |         |
| 4.2 Advice of LC amendment                             |  |         |         |
| a. Directly to customers                               | 5 USD / amendment  |         |         |
| b. EIB is the first advising bank                      | <b>20 USD / amendment</b>                                      |         |         |
| c. EIB is the second advising bank                     | 5 USD / amendment + fee collectible by the first advising bank |         |         |
| 4.3 LC assignment and amendment                        |  |         |         |
| a. Domestic assignment                                 | 20 USD   |         |         |
| b. Overseas assignment                                 | 30 USD   |         |         |
| 4.4 Processing of documents under L/Cs                 | 0.15% / document value   | 10 USD  | 200 USD |
| 4.5 Document processing                                |  |         |         |
| a. Documents presented at EIB                          | 10 USD / set   |         |         |

| Item  | Defined rate            | Minimum            | Maximum |
|---|-------------------------|--------------------|---------|
| b. Documents verified by EIB but presented at another bank  | 20 USD –50 USD / set    |                    |         |
| 4.6 Confirmation of L/Cs issued by corresponding banks  | 0.15% / month           | 50 USD             |         |
| 4.7 Cancellation of L/Cs upon request   | 10 USD                  |                    |         |
| 4.8 Preparation of L/C documents at customers' request  | 20 USD / set            |                    |         |
| 4.9 Modification / amendment of claims at customers' request  | 10 USD /time            |                    |         |
| 4.10 Fee for document discrepancies   | 60 USD / set            |                    |         |
| <b>II . IMPORTS</b>   |                         |                    |         |
| <b>1 . Outward remittance</b>   |                         |                    |         |
| 1.1 Remittance by SWIFT messages  |                         |                    |         |
| a. Remittance fee   | 0.2% - 5%               | 10 USD             |         |
| b. Fee for amendment, examination and cancellation of transfer orders (excluding fees for SWIFT messages) | Agreeable               | 10 USD             |         |
| 1.2 Remittance by bankdrafts  |                         |                    |         |
| a. Issuance of bankdrafts   |                         |                    |         |
| + Supply of bankdrafts  | Free                    |                    |         |
| + Service fee   | 0.2%                    | 10 USD             |         |
| b. Cancellation of bankdrafts   |                         |                    |         |
| + Cancellation of bankdrafts in USD   | Agreeable               | 10 USD / bankdraft |         |
| + Cancellation of bankdrafts in other currencies  | Agreeable               | 10 USD / bankdraft |         |
| <b>2 . Collection</b>   |                         |                    |         |
| 2.1 Receiving and advising collections  |                         |                    |         |
|   | 5 USD                   |                    |         |
| 2.2 Settlement of trade collections   |                         |                    |         |
| a. Borne by applicants  | 0.2% / settlement value | 10 USD             |         |
| b. Borne by beneficiaries   | 0.2% / settlement value | 20 USD             |         |
| 2.3 Relaying collection documents to another bank upon request of collecting bank/applicant               | 20 USD + actual cost    |                    |         |
| 2.4 Cancellation of collection on demand/refusal to payment/delivery of unpaid documents                  | 10 USD + actual cost    |                    |         |
| 2.5 Fee for management of collection documents  |                         |                    |         |
| a. D/P 30 days after the advising date  | 5 USD                   |                    |         |
| b. D/A past due for 05 days or more   | 10 USD                  |                    |         |

| Item  | Defined rate  | Minimum | Maximum |
|---|---|---------|---------|
| <b>3 . CAD</b>  |   |         |         |
| 3.1 Processing and advising CAD documents   | 15 USD  |         |         |
| 3.2 Settlement of trade CAD   |   |         |         |
| a. Borne by applicants  | 0.2% / settlement value                             | 10 USD  |         |
| b. Borne by beneficiaries   | 0.2% / settlement value                             | 20 USD  |         |
| 3.3 Cancellation of CAD on demand/refusal to payment/delivery of unpaid documents   | 10 USD + actual cost                                |         |         |
| <b>4 . Import L/Cs</b>  |   |         |         |
| 4.1 Issuance of L/Cs  |   | 20 USD  |         |
| a. With 100% security deposit   | 0.075% - 0.15% / LC value                           |         |         |
| b. With less than 100% security deposit   |   |         |         |
| + For deposited amount  | 0.075% - 0.15% / deposited amount                   |         |         |
| + For non-deposited amount  | 0.15% - 0.3% / non-deposited amount                 |         |         |
| 4.2 Amendment of L/Cs   |   |         |         |
| a. Increase in value  | Same as L/C issuance                                |         |         |
| b. Other amendments   | 10 USD / time                                       |         |         |
| 4.3 Cancellation of L/Cs on demand  | 20 USD + fee collectible by offshore banks (if any) |         |         |
| 4.4 Settlement of L/Cs  | 0.2% - 0.3% / settlement value                      | 20 USD  |         |
| 4.5 Issuance of pre-advising L/Cs   | 20 USD / LC   |         |         |
| 4.6 Return of documents under L/Cs  | 20 USD + actual cost                                |         |         |
| <b>5 B/L endorsement for goods receipt</b>  |   |         |         |
| 5.1 Borne by applicants   | 5 USD / bill  |         |         |
| 5.2 Borne by beneficiaries  | 20 USD / bill                                       |         |         |
| <b>6 Issuance of goods receipt guarantees</b>   | 50 USD / bill                                       |         |         |
| <b>III . GUARANTEE SERVICES</b>   |   |         |         |
| <b>1. Acceptance of bill of exchange, payment of usance L/Cs and issuance of stand-by L/Cs (excluding fee for payment of usance L/Cs)</b> |   |         |         |
| 1.1 With 100% deposit   | 0.06% / month / set                                 | 50 USD  |         |
| 1.2 With less than 100% deposit   |   | 50 USD  |         |
| a. For deposited amount   | 0.06% / month / set                                 |         |         |

| Item  | Defined rate   | Minimum       | Maximum         |
|---|--|---------------|-----------------|
| b. For non-deposited amount secured by:                             |  |               |                 |
| + Savings books, valuable papers issued by Eximbank                 | 0.08% / month  |               |                 |
| + Savings books, valuable papers issued by other banks              | 0.10% / month  |               |                 |
| + Real estate   | 0.12% / month  |               |                 |
| + Other properties  | 0.14% / month  |               |                 |
| + Without security  | 0.18% / month  |               |                 |
| <b>2 . Counter L/C guaranteed by a corresponding export L/C</b>     | 0.06% / month  | 50 USD / item |                 |
| <b>3 . Advice of guarantee letters of other banks</b>               | 20 USD   |               |                 |
| <b>4 . Advice of amendments to guarantee letters of other banks</b> | 10 USD   |               |                 |
| <b>5 . Re-guarantee</b>   | 0.05% / month  | 20 USD / item |                 |
| <b>IV . MESSAGE FEES</b>  |  |               |                 |
| <b>1 . Fee for SWIFT messages</b>                                   |  |               |                 |
| 1.1 L/Cs  | 20 USD   |               |                 |
| 1.2 Other message types   | 5 USD – 50 USD   |               |                 |
| <b>2 . Authentication</b>   | 10 USD   |               |                 |
| <b>3 . Authentication and relay of messages to other banks</b>      | 25 USD   |               |                 |
| <b>DOMESTIC LETTERS OF CREDIT</b>                                   |  |               |                 |
| <b>I. Domestic L/Cs for sellers</b>                                 |  |               |                 |
| <b>1. Advice of L/Cs</b>  |  |               |                 |
| 1.1 Directly to customers   | 350,000 VND / LC   |               |                 |
| 1.2 EIB is the first advising bank                                  | 700,000 VND / LC   |               |                 |
| 1.3 EIB is the second advising bank                                 | 250,000 VND + fee collectible by first advising bank             |               |                 |
| <b>2. Advice of LC amendments</b>                                   |  |               |                 |
| 2.1 Directly to customers   | 150,000 VND / amendment  |               |                 |
| 2.2 EIB is the first advising bank                                  | 500,000 VND / amendment  |               |                 |
| 2.3 EIB is the second advising bank                                 | 150,000 VND / amendment + fee collectible by first advising bank |               |                 |
| <b>3. Assignment and amendment of L/Cs</b>                          |  |               |                 |
| 3.1 Domestic assignment   | 500,000 VND  |               |                 |
| 3.2 Overseas assignment   | 700,000 VND  |               |                 |
| <b>4. Settlement of documents under L/Cs</b>                        | 0.15% / document value   | 250,000 VND   | 500,000,000 VND |
| <b>5. Document processing</b>                                       |  |               |                 |

| Item  | Defined rate   | Minimum       | Maximum |
|---|--|---------------|---------|
| 5.1 Documents presented at EIB  | 250,000 VND / set  |               |         |
| 5.2 Documents verified by EIB but presented at another bank   | 500,000 VND – 1,500,000 VND / set                        |               |         |
| <b>6.</b> Confirmation of L/Cs issued by corresponding banks  | 0.15% / month  | 1,500,000 VND |         |
| <b>7.</b> Cancellation of L/Cs upon request   | 250,000 VND  |               |         |
| <b>8.</b> Preparation of L/C documents at customers' request  | 500,000 VND / set  |               |         |
| <b>9.</b> Modification / amendment of claims at customers' request  | 250,000 VND / time                                       |               |         |
| <b>10.</b> Fee for document discrepancies   | 1,500,000 VND / set                                      |               |         |
| <b>II. Domestic L/Cs for buyers</b>   |  |               |         |
| <b>1.</b> Issuance of L/Cs  |  | 500,000 VND   |         |
| <b>1.1</b> With 100% security deposit   | 0.075% - 0.15% / LC value                                |               |         |
| <b>1.2</b> With less than 100% security deposit   |  |               |         |
| <b>a.</b> For deposited amount  | 0.075% - 0.15% / deposited amount                        |               |         |
| <b>b.</b> For non-deposited amount  | 0.15% - 0.3% / non-deposited amount                      |               |         |
| <b>2.</b> Amendment of L/Cs   |  |               |         |
| <b>2.1</b> Increase in value  | Same as LC issuance                                      |               |         |
| <b>2.2</b> Other amendments   | 250,000 VND / time                                       |               |         |
| <b>3.</b> Cancellation of L/Cs on demand  | 500,000 VND + fee collectible by offshore banks (if any) |               |         |
| <b>4.</b> Settlement of L/Cs  | 0.2% - 0.3% / settlement value                           | 500,000 VND   |         |
| <b>5.</b> Issuance of pre-advising L/Cs   | 500,000 VND / LC   |               |         |
| <b>6.</b> Return of documents under L/Cs  | 500,000 VND + actual cost                                |               |         |
| <b>III. B/L endorsement for goods receipt</b>   |  |               |         |
| <b>1.</b> Borne by buyers   | 150,000 VND / bill                                       |               |         |
| <b>2.</b> Borne by sellers  | 500,000 VND / bill                                       |               |         |
| <b>IV</b> Issuance of goods receipt guarantees  | 1,500,000 VND / bill                                     |               |         |
| <b>V Guarantee services</b>   |  |               |         |
| <b>1.</b> Acceptance of bill of exchange, payment of usance L/Cs and issuance of stand-by L/Cs (excluding fee for payment of usance L/Cs) |  |               |         |
| <b>1.1</b> With 100% security deposit   | 0.06% / month / set                                      | 1,500,000 VND |         |
| <b>1.2</b> With less than 100% security deposit   |  | 1,500,000 VND |         |
| <b>a.</b> For deposited amount  | 0.06% / month / set                                      |               |         |
| <b>b.</b> For non-deposited amount secured by:  |  |               |         |
| - Savings books, valuable papers issued by Eximbank   | 0.08% / month  |               |         |
| - Savings books, valuable papers issued   | 0.10% / month  |               |         |

| Item  | Defined rate                | Minimum              | Maximum |
|---|-----------------------------|----------------------|---------|
| by other banks  |                             |                      |         |
| - Real estate   | 0.12% / month               |                      |         |
| - Other properties  | 0.14% / month               |                      |         |
| - Without security  | 0.18% / month               |                      |         |
| 2. Counter L/C guaranteed by a corresponding export L/C     | 0.06% / month               | 1,500,000 VND / item |         |
| 3. Advice of guarantee letters of other banks               | 500,000 VND                 |                      |         |
| 4. Advice of amendments to guarantee letters of other banks | 250,000 VND                 |                      |         |
| 5. Re-guarantee   | 0.05% / month               | 500,000 VND / item   |         |
| <b>VI . Message fees</b>                                    |                             |                      |         |
| 1. Fee for SWIFT messages                                   |                             |                      |         |
| 1.1 L/Cs  | 500,000 VND                 |                      |         |
| 1.2 Other message types                                     | 150,000 VND – 1,500,000 VND |                      |         |
| 2. Authentication   | 250,000 VND                 |                      |         |
| 3. Authentication and relay of messages to other banks      | 600,000 VND                 |                      |         |

**Note**

1. This fee schedule is exclusive of VAT. Eximbank shall charge VAT according to the prevailing regulations.
2. For the services with incurrence of such expenses as postage fee, cable charge and other fees levied by other banks, fee shall be collected according to actual payment.
3. Service charges and other arising expenses already collected shall not be refunded to customers in case of transaction cancellation at customers' request.
4. If fees in foreign currencies are collected in VND, Eximbank's prevailing selling exchange rate at the time of collection shall be applied.
5. Guarantee fee is collected in one-shot right upon occurrence of the service and based on the actual number of days of guarantee as per customers' guarantee application. If the term of the guarantee is more than 3 months and the guarantee fee exceeds VND100,000,000 such fee can be collected by period of every quarter, every 6 months or every year.
6. This fee schedule is for reference only. For details about service fees and products, please contact the nearest branch/transaction office of Eximbank or Call-Center: 18001199.